



power up the buying process

jump start your RFQ process with GSA e-Buy

From engineering services to office equipment and more than six million other services and products on GSA Multiple Award Schedules, Federal government purchasers are using GSA e-Buy to power up the buying process and meet their acquisition needs. Part of GSA's suite of online acquisition tools, e-Buy, lets you create and post electronic RFQs for response by any of the GSA MAS contractors in *GSAAdvantage!*[®] offering the SIN you need to buy.

Improve Efficiency and Productivity

As year-end purchasing requirements mount, e-Buy makes your job easier by reducing paper, and allowing you to completely manage and streamline acquisitions from your desktop.

Simply identify the GSA Schedule that covers your product or service requirement and fill in your request for quote on e-Buy. Your RFQ will be posted online for review by GSA Schedule contractors with contracts for the particular service or product you need to purchase. You choose to notify contractors you select about your request – informed by the market research you have done using GSA Schedules e-Library – and those companies can e-mail their quotes directly to you.

You maintain control of the acquisition process, and get the information you need to make a best-value determination right at your desktop.

Power Up, Acquisition Time Down

Join the e-Buy forward thinkers who have found a better way to conduct the government's business. Become one of the e-Buy power users, like Heidiann Arnold, a civilian Procurement Assistant working at Fort Detrick, MD. Her primary customers are Air Force medical logisticians whose requirements include a broad range of office machines, physical therapy and X-ray machines, microscopes, and lab equipment.

"I was totally able to reorganize my schedule because I saved so much time by using e-Buy. I work in a very busy, fast-paced, ever-changing contracting office. We are very focused on quality and have a goal of keeping our lead time to a minimum, and this makes your e-Buy system a very valuable resource," said Heidiann.

Or Pamela Smith, a senior Purchasing Agent with the EPA's Office of Research and Development Service Center in Research Triangle Park, NC. Her primary clients are the scientists and specialists who work at EPA regional laboratories across the U.S., whose requirements can range from computers to lab equipment to outboard motors. Recently, she submitted an RFQ through e-Buy for 15 laptop computers. She sent the RFQ to three vendors. Ten responded. (The others spotted Pamela's RFQ on the e-Buy bulletin board.) Ultimately, she was able to buy 18 laptops for a price she had budgeted for 15!

"e-Buy has opened up the whole process for vendors and given opportunities to a wider range of them. It really works for me too as an 1105. I know the vendors are valid because GSA has pre-qualified them and I know the procurement meets the FAR Part 8 requirements. It's just a great tool for the government," said Pamela.



Today, 43 Federal and Department of Defense agencies are leading the way in deploying e-Buy as their preferred online acquisition tool, and the number of RFQs posted on e-Buy is up 140% over this time last year.

When you use e-Buy, you benefit from increased competition among the product and service providers. The visibility of your request to all GSA Schedule contractors who offer what you need to buy translates to a better chance of getting a budget-beating price quote.

And because of the increased competition resulting from the transparency of RFQs on e-Buy, using e-Buy to post your RFQs satisfies the Section 803 requirements of the Defense Authorization Act—to seek maximum practicable competition in services acquisitions.

Top Ten e-Buy Users by Number of RFQs Posted

1. U.S Air Force
2. General Services Administration (GSA)
3. U.S. Army
4. U.S. Navy
5. Department of Homeland Security
6. Department of Interior
7. Department of Veterans Affairs
8. Department of Agriculture
9. Department of Defense (Office of the Secretary)
10. NASA

Purchase from these GSA Schedule solution sets on e-Buy:

Professional Services Solutions

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|---|-----------------|
| Management, Organizational, and Business Improvement Services (MOBIS) | Schedule 874 |
| Language Services | Schedule 738 II |
| Advertising and Integrated Marketing Services (AIMS) | Schedule 541 |
| Energy Services | Schedule 871 II |
| Professional Engineering Services (PES) | Schedule 871 |
| Human Resources Management and Equal Opportunity Services | Schedule 738 X |
| Financial and Business Solutions (FABS) | Schedule 520 |
| Logistics Worldwide (LOGWORLD) | Schedule 874 V |
| Training Aids and Devices, Instructor Led Training, Course Development, and Test Administration | Schedule 69 |
| Temporary Administrative and Professional Staffing | Schedule 736 |
| GSA SmartPay®* Charge Card Services | |
| *Multiple Award Contract | |

Building Operations and Construction Solutions

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|---|----------------|
| Facilities Maintenance and Management | Schedule 03FAC |
| Buildings and Building Materials/Industrial Services and Supplies | Schedule 056 |
| Food Service, Hospitality, Cleaning Equipment and Supplies, Chemicals, and Services | Schedule 073 |

Tools and Machinery Solutions

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|---------------------|---------------|
| Hardware SuperStore | Schedule 51 V |
|---------------------|---------------|

Furniture and Furnishings Solutions

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| Comprehensive Furniture Management Services | Out-of-the-ordinary products and complex services: get the most for your funds and <u>get it right</u> with e-Buy. Choose from any of the GSA Schedule solution sets listed on these pages and use e-Buy to post your RFQ. | Schedule 71 II K |
| Professional Audio/Visual Telecommunications and Security Solutions | | Schedule 58 I |
| Office Furniture | | Schedule 71 I |
| Household and Quarters Furniture | | Schedule 71 II |
| Packaged Furniture | | Schedule 71 II H |
| Special Use Furniture | | Schedule 71 III |
| Miscellaneous Furniture – Security Filing Cabinets, Safes, Vault Doors, Map and Plan Files and Accessories, COMSEC Containers, and Special Access Control Containers | | Schedule 71 III E |
| Floor Coverings – Carpets, Rugs, Carpet Tiles and Carpet Cushions; Vinyl and Rubber Tiles and Rolls; Mats and Matting (with and without logos) | | Schedule 72 I A |
| Furnishings | | Schedule 72 II |
| | | |

Vehicles, Aviation and Marine Solutions

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| PACCWORLD (Preparation and Application of Chemical Compounds) | Schedule 51 V |
| Commercial Leasing of Automobiles and Light Trucks | Schedule 751 |
| Vehicular Multiple Award | Schedule 23 V |
| Tires, Pneumatic (New), for Passenger, Light Truck, Medium Truck, and Retread Services | Schedule 26 I |

Information Technology Solutions

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| Information Technology Solutions | Schedule 70 |
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Laboratory, Scientific and Medical Solutions

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| Test and Measurement Equipment, Avionics Equipment, Unmanned Aerial Vehicles, and Related Services | Schedule 66 II J |
| Chemistry, Biochemistry, Clinical Instruments, General Purpose Laboratory Instruments, and Services | Schedule 66 II N |
| Geophysical, Environmental Analysis Equipment, and Services | Schedule 66 II Q |
| Laboratory Testing and Analysis Services | Schedule 873 |

Recreation and Apparel Solutions

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|--|-------------|
| Sports, Promotional, Outdoor, Recreation, Trophies, and Signs (Sports) | Schedule 78 |
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Office Solutions

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| Office Products, Supplies and Services, and New Products/Technology | Schedule 75 |
| Professional Film Development, Videotape Processing Services, and Web Photo Storage Services | Schedule 36 |
| Office Imaging and Document Solutions | Schedule 36 |
| Publications Media | Schedule 76 |
| Mail Management Services | Schedule 36 |
| Packaging Services | Schedule 81 I B |
| Restroom Products | Schedule 75 |
| JWOD Schedule | Schedule 00JWOD |
| Cameras, Photographic Printers, and Related Supplies (Digital and Fill-Based) | Schedule 67 |

Law Enforcement, Firefighting and Security Solutions

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| Total Solutions for Law Enforcement, Security, Facilities Management, Fire, Rescue, Clothing, Marine Craft, and Emergency/Disaster Response | Schedule 84 |
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Environmental Solutions

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| Environmental Services | Schedule 899 |
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Travel, Transportation and Property Management Solutions

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|---|------------------|
| Domestic Delivery Services | Schedule 451 III |
| Governmentwide Employee Relocation Services | Schedule 653 |
| Travel Services Solutions | Schedule 599 |

Visit www.gsa.gov/schedules to learn more about GSA Multiple Award Schedules.

Learn More, Sign On, Get the Help You Need to Post Your First RFQ Today

On April 1, GSA conducted its first webinar on e-Buy. More are planned for later in the summer. An archived copy of the April 1 session is available for viewing on demand at www.vodium.com/goto/gsa/powerup.asp.

For downloadable self-paced tutorials and other training materials on e-Buy and other GSA on-line acquisition tools, visit www.gsa.gov/powerup.

Personalized help with e-Buy is always at your fingertips by calling (877) 472-3777 and pressing #2.

Sign on and post your first RFQ today at www.ebuy.gsa.gov.

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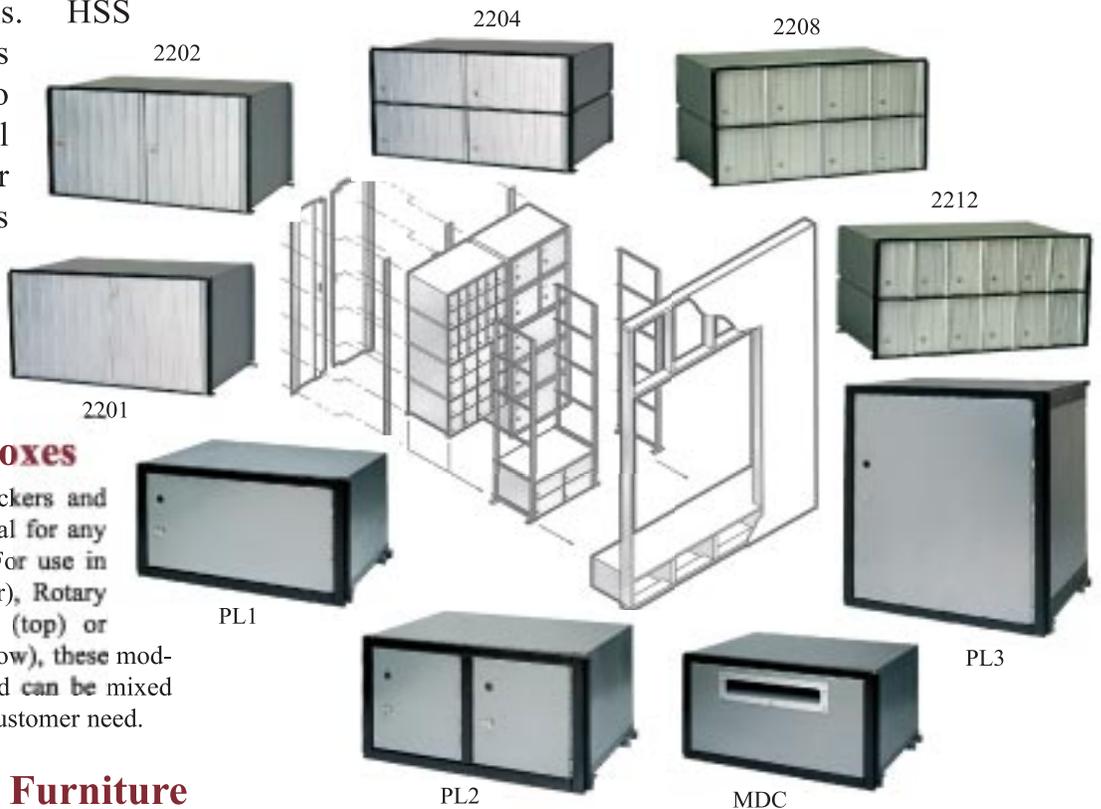
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